**Snow & Ice All-Stars Awards 2023**

Nominations will be accepted for the following awards, all of which fall under the overall umbrella of the Snow & Ice All-Stars:

 • Sales Employee of the Year

 • Business Professional of the Year

 • Snow Operations Employee of the Year

 • Snow Operations Manager of the Year

**General Application Notes:**

We recommend that you download this document and prepare your responses in advance. When you are ready to submit your nominations, copy and paste your answers into the appropriate online application forms available at the **www.sima.org/awards**. Please submit in-depth responses to all questions, where appropriate, to ensure that we can more completely judge the nominees. Those who submit one or two-word answers to extended response questions are less likely to be successful.

We require the nominator’s name, company, mailing address, email, company snow-specific revenue as part of the submission process - this is for internal use only. This will allow us to place nominees in the correct category for judging and provide contact information in the event of issues with the application and/or to announce the winners. **If you do not include your snow-specific revenue, your nomination(s) will be voided.**

**Eligibility Requirements:**

* Nominating company must be an active SIMA member.
* Nominees will be categorized by the nominating company’s snow revenue to ensure smaller companies are not competing against larger companies.
* Each company may nominate only one person in each category.
* **Only one winner per company will be chosen across all four awards. If you nominate more than one person for a specific category, both nominations will be voided.**
* Individual winners from the previous year are ineligible for nomination for one year.
* Nominees must be part-time or full-time employees. Subcontractors or 1099 workers are not eligible.
* Judges will be recused from judging a category in which one of their employees is nominated.

**Sales Employee of the Year**

*Nominees for this award must be primarily responsible for generating revenue through the sale of snow and ice management services. CEOs and owners are not eligible for this award.*

**Nominee:**

**Title:**

**Company:**

**City/State/Province:**

**Years in Current Role:**

**Company’s Snow Only Revenue in 2022:**

**Person Nominating:**

**Title:**

**Email:**

**Application questions:**

1) Is the nominee a CSP, ASM or hold a certification in their area of expertise? If so, please list

2) Describe in detail 3-5 measurable results achieved by the nominee in 2022 that contributed to your company’s overall success.

3) Describe in detail 1-3 examples of how the nominee provided an outstanding customer service experience in 2022.

4) Describe in detail how the nominee contributes to a positive team / company culture.

5) In addition to service, SIMA’s core values are sustainability, innovation, quality, trust and passion. Describe in detail how the nominee embodies those values within their role.

Optional Information: Please use this space to provide any other information you feel is essential that is not addressed in the previous questions.

**Business Professional of the Year**

*Nominees for this award are in non-field operations roles related to the professional execution of snow and ice management services. CEOs, owners are not eligible for this award.*

**Nominee:**

**Title:**

**Company:**

**City/State/Province:**

**Years in Current Role:**

**Company’s Snow Only Revenue in 2022:**

**Person Nominating:**

**Title:**

**Email:**

**Application questions:**

1) Please check all the areas this individual is responsible for:

* General office paperwork
* Contract management
* Risk management/Service verification documentation
* Accounting/Bookkeeping
* Customer service
* Billing
* Business process design/mapping
* Human resources
* Subcontractor management and documentation
* Marketing and communicationS
* Other

2) Is the nominee a CSP, ASM and/or hold a certification in their area of expertise? If so, please list

3) Describe in detail 3-5 measurable results achieved by the nominee in 2022 that contributed to your company’s overall success.

4) Describe in detail 1-3 examples of how the nominee provided an outstanding customer service experience in 2022.

5) Describe how the nominee contributes to a positive team / company culture.

6) In addition to service, SIMA’s core values are sustainability, innovation, quality, trust and passion. Describe in detail how the nominee embodies those values within their role.

7) Optional Information: Please use this space to provide any other information you feel is essential that is not addressed in the previous questions.

**Snow Operations Employee of the Year**

*Nominees for this award work directly in roles that impact the successful execution of field operations in snow and ice management services (e.g., drivers/operators, material applicators, maintenance, routing, sidewalk crew members). CEOs, owners and managers are not eligible for this award.*

**Nominee:**

**Title:**

**Company:**

**City/State/Province:**

**Years in Current Role:**

**Company’s Snow Only Revenue in 2022:**

**Person Nominating:**

**Title:**

**Email:**

**Application questions:**

1. What is the nominee’s primary role in snow operations?

* Plow/salt truck driver
* Heavy equipment operator
* Sidewalk crew member
* Maintenance/mechanic
* Site supervisor (non-managerial)
* Dispatcher
* Other (list)

2. Is the nominee a CSP, ASM or hold a certification in their area of expertise? If so, please list

3. Has the nominee been involved in any major accidents or critical injuries (themselves or others) in the past 5 years?

4. Describe in detail 3-5 measurable achievements by the nominee in 2022 and the impact they had on the company’s overall success.

5. Describe in detail 1-3 examples of how the nominee provided an outstanding customer service experience in 2022.

6. Describe in detail how the nominee contributes to a positive team / company culture.

7. In addition to service, SIMA’s core values are sustainability, innovation, quality, trust and passion. Describe in detail how the nominee embodies those values within their role.

**Optional Information:** Provide any other information you feel is essential that is not previously addressed.

**Snow Operations Manager of the Year**

*Nominees for this award work directly in managerial/leadership roles that impact the successful execution of field operations in snow and ice management services. CEOs, owners and non-managerial employees are not eligible for this award.*

**Nominee:**

**Title:**

**Company:**

**City/State/Province:**

**Years in Current Role:**

**Company’s Snow Only Revenue in 2022:**

**Person Nominating:**

**Title:**

**Email:**

**Application questions:**

**1.** What is the nominee’s primary role in snow operations?

* Crew/Route Manager
* Operations Manager
* Account Manager
* Regional Manager
* Other (list)

2. Is the nominee a CSP, ASM or hold a certification in their area of expertise? If so, please list

3. Describe in detail 3-5 measurable achievements by the nominee in 2022 and the impact they had on the company’s overall success.

4. Describe in detail 1-3 examples of how the nominee provided an outstanding customer service experience in 2022.

5. Describe in detail how the nominee excels as a leader.

6. Describe in detail the nominee’s role in training and promoting safe operations.

7. Describe in detail how the nominee contributes to a positive team / company culture.

8. In addition to service, SIMA’s core values are sustainability, innovation, quality, trust and passion. Describe in detail how the nominee embodies those values within their role.

**Optional Information:** Provide any other information you feel is essential that is not previously addressed.